



EU4Business

EUROCHAMBRES

# EU4BUSINESS: CONNECTING COMPANIES



## MOBILITY SCHEME

FACTS  
AND  
RESULTS



SAVAL

ASPI Winery

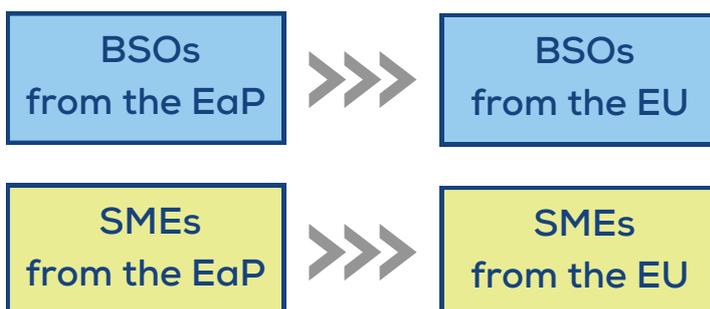
Saini



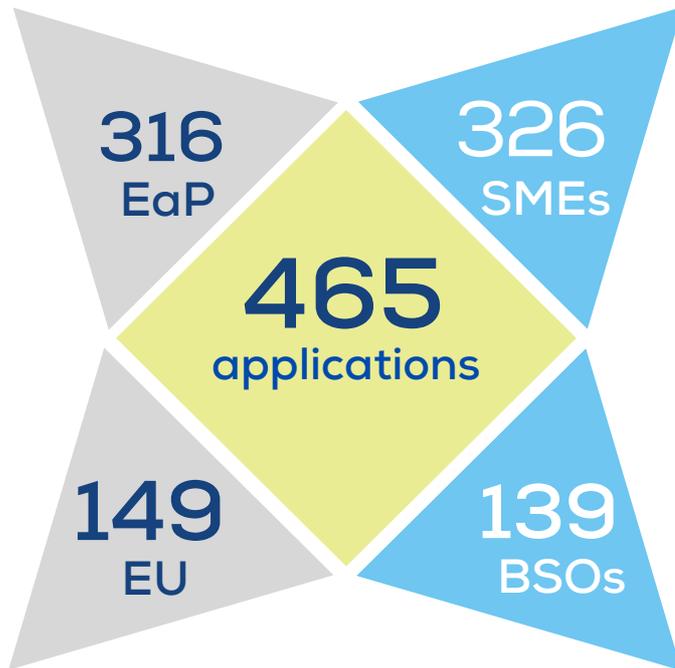
# About the Mobility Scheme

The mobility scheme is a pilot exchange programme, developed under the EU4Business: Connecting Companies (EU4BCC) project, designed to provide Business Supporting Organisations (BSOs) and Small-Medium-Enterprises (SMEs) owners and managers from the Eastern Partnership Countries (EaP) with an enriching mobility exchange in the European Union.

## Modalities



# Applications



69%  
SMEs

31%  
BSOs

## CHALLENGES



Imbalance  
between no. of  
applications from  
the EU and EaP



Raising costs of  
flights and  
accommodation



Peak seasons  
hindered  
participation from  
wine and tourism

## FINANCIAL SUPPORT



Outgoing participants received a monthly lump sum based on the country of destination.

The payment was done upfront to facilitate the travel arrangements.



Hosting participants received 350 euro/month to cover for the additional costs the entity might have during the exchange.

The payment was done after the exchange was finished and the reporting was completed.

# MAIN ACHIEVEMENTS



## Key figures

**98%**

would participate  
in a similar activity

**100%**

exchanged best  
practices/new  
technologies

**94%**

increased  
knowledge  
about new  
markets or  
customers

**35%**

developed  
new joint  
services or  
products

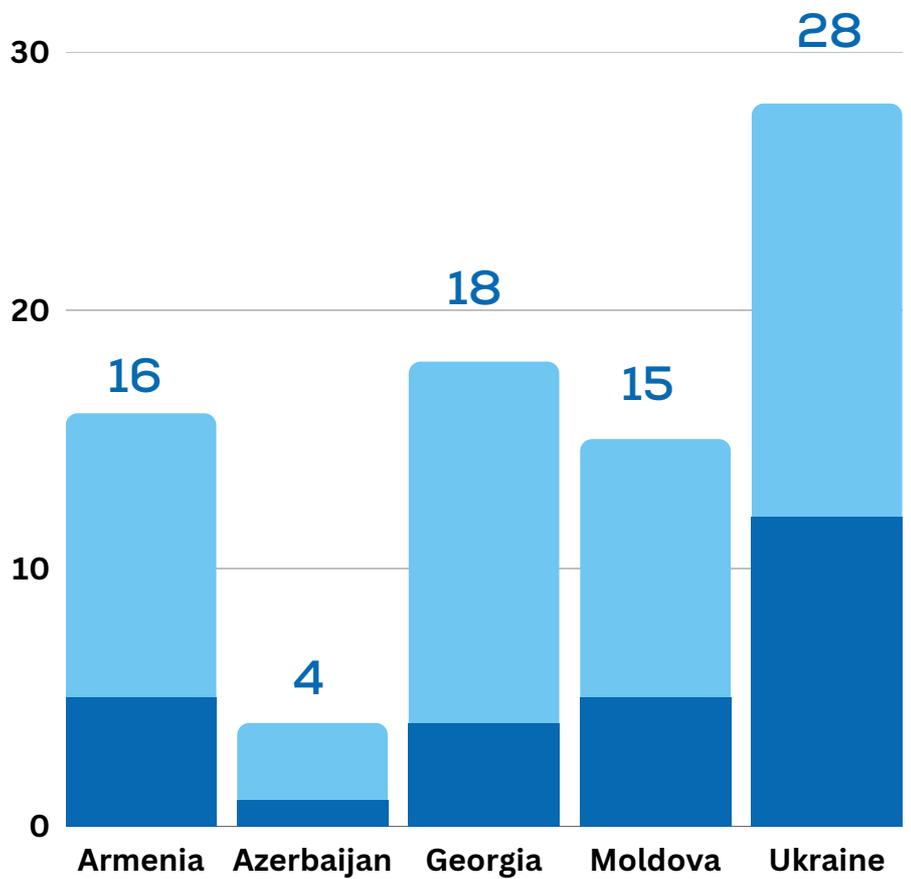
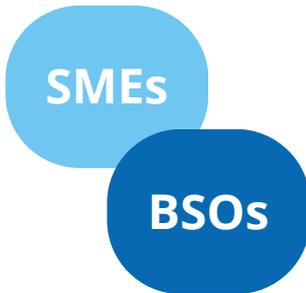
**67%**

jointly  
participated  
in events

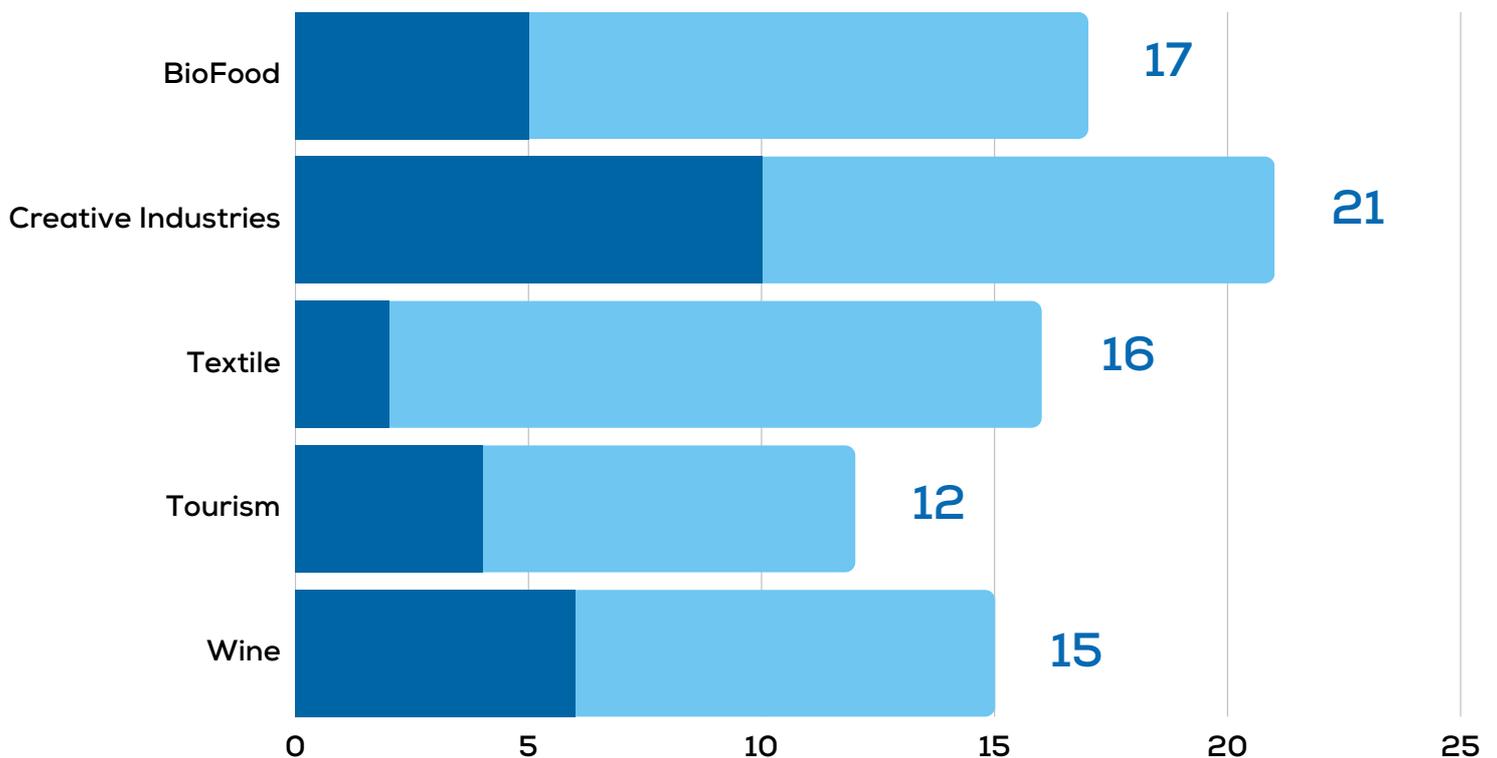
# DATA ON PARTICIPANTS

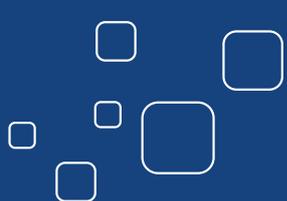
## ORIGIN OF EAP PARTICIPANTS

Main countries of destination, based on the number exchanges: Lithuania (24), Italy (12), Romania (10), and Spain (6).



## NUMBER OF EXCHANGES PER TARGET SECTOR





# EU4BUSINESS: CONNECTING COMPANIES

[connectingcompanies.eu](http://connectingcompanies.eu)



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