EU4BCC MOBILITY SCHEME

# TABLE 2: OBJECTIVES AND EXPECTED RESULTS FOR EXCHANGE BETWEEN BSOS (TO BE SUBMITTED TOGETHER WITH THE LETTER OF COMMITMENT)

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| **Objectives of the outgoing BSO:***In blue some examples of concrete objectives. Please try to insert at least one concrete and quantifiable objective* | Examples below:* Exchange of best practices
* Development of a new service for SMEs/start-ups
* Development of a new database for the organisation (useful to deliver further services to SMES / start-ups, etc.)
* Develop an internal knowledge database
* Development of a plan for matchmaking SMEs between countries
* Innovation (in terms of services / processes, etc.)
* Sustainability action plan
* Digitalisation action plan
* …
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| **Objectives of the hosting BSO:***In blue some examples of concrete objectives. Please try to insert at least one concrete and quantifiable objective* | Examples below: * New partner abroad
* Cross-border cooperation
* Expand the membership
* Innovation (in terms of services / process, etc.)
* Sustainability action plan
* Digitalisation action plan
* Green deal action plan / energy saving / carbon reduction action plan
* …
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| **Description of the work project:** *[ Insert a general description of the work plan ]* |
| **Weekly activity plan to reach the objectives:** | Examples below: **Week 1** * Get to know the hosting BSO, the employees and working methodology.
* Understand the market, the scope of services, etc.

 **Week 2**   **Week 3**   **Week 4**   *[ From week 5 to week 8 only to be filled by the BSOs who intend to have a two months’ exchange ]***Week 5**   **Week 6**   **Week 7**   **Week 8**   |
| **Expected concrete outcomes:** | Examples below: * Sign a memorandum of understanding
* Develop a common project (i.e. for the organisation of a matchmaking event for SMEs/Start-ups, study visit, online academy…)
* Sustainability action plan
* Digitalisation action plan
* Green deal action plan / energy saving / carbon reduction action plan
* 1 new online service launched (for SMEs / start-ups)
* Develop a cooperation in a new funding scheme
* …

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# TABLE 3: ACHIEVED RESULTS (TO BE SUBMITTED AT THE END OF THE EXCHANGE)

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| **Objectives of the outgoing participant:** | *[ Please copy/paste from the “OBJECTIVES OF THE EXCHANGE AND EXPECTED RESULT” table submitted before the exchange ]* |
| **Objectives of the hosting participant:** | *[ Please copy/paste from the “OBJECTIVES OF THE EXCHANGE AND EXPECTED RESULT” table submitted before the exchange ]*  |
| **Description of the exchange:** *[ Insert a general description of the exchange ]* |
| **Weekly activities developed:** | **Week 1** **Week 2** **Week 3** **Week 4** *[ From week 5 to week 8 only to be filled by the BSOs who had a two months’ exchange ]***Week 5** **Week 6** **Week 7** **Week 8**   |