EU4BCC MOBILITY SCHEME

# TABLE 2: OBJECTIVES AND EXPECTED RESULTS FOR EXCHANGE BETWEEN BSOS (TO BE SUBMITTED TOGETHER WITH THE LETTER OF COMMITMENT)

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| **Objectives of the outgoing BSO:**  *In blue some examples of concrete objectives. Please try to insert at least one concrete and quantifiable objective* | Examples below:   * Exchange of best practices * Development of a new service for SMEs/start-ups * Development of a new database for the organisation (useful to deliver further services to SMES / start-ups, etc.) * Develop an internal knowledge database * Development of a plan for matchmaking SMEs between countries * Innovation (in terms of services / processes, etc.) * Sustainability action plan * Digitalisation action plan * … |
| **Objectives of the hosting BSO:**  *In blue some examples of concrete objectives. Please try to insert at least one concrete and quantifiable objective* | Examples below:   * New partner abroad * Cross-border cooperation * Expand the membership * Innovation (in terms of services / process, etc.) * Sustainability action plan * Digitalisation action plan * Green deal action plan / energy saving / carbon reduction action plan * … |
| **Description of the work project:** *[ Insert a general description of the work plan ]* | |
| **Weekly activity plan to reach the objectives:** | Examples below:  **Week 1**   * Get to know the hosting BSO, the employees and working methodology. * Understand the market, the scope of services, etc.     **Week 2**      **Week 3**      **Week 4**    *[ From week 5 to week 8 only to be filled by the BSOs who intend to have a two months’ exchange ]*  **Week 5**      **Week 6**      **Week 7**      **Week 8** |
| **Expected concrete outcomes:** | Examples below:   * Sign a memorandum of understanding * Develop a common project (i.e. for the organisation of a matchmaking event for SMEs/Start-ups, study visit, online academy…) * Sustainability action plan * Digitalisation action plan * Green deal action plan / energy saving / carbon reduction action plan * 1 new online service launched (for SMEs / start-ups) * Develop a cooperation in a new funding scheme * … |

# TABLE 3: ACHIEVED RESULTS (TO BE SUBMITTED AT THE END OF THE EXCHANGE)

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| **Objectives of the outgoing participant:** | *[ Please copy/paste from the “OBJECTIVES OF THE EXCHANGE AND EXPECTED RESULT” table submitted before the exchange ]* |
| **Objectives of the hosting participant:** | *[ Please copy/paste from the “OBJECTIVES OF THE EXCHANGE AND EXPECTED RESULT” table submitted before the exchange ]* |
| **Description of the exchange:** *[ Insert a general description of the exchange ]* | |
| **Weekly activities developed:** | **Week 1**  **Week 2**  **Week 3**  **Week 4**  *[ From week 5 to week 8 only to be filled by the BSOs who had a two months’ exchange ]*  **Week 5**  **Week 6**  **Week 7**  **Week 8** |