

EU4Business: Connecting Companies

Selection of BSOs Partnership

Call for Proposals

ERRATUM

Important Notice :

The modified versions of PART A and PART C have been uploaded on EU4BCC website

It appeared that some sections of PART A were missing with regards to the provisions included in the guidelines for the present call for proposals and an error has been identified in PART C.

The modifications to be applied are as follows:

PART A Concept note – Description of the Action Proposal - Legal - Technical **– Financial information**

SECTION 4. MILESTONES AND INDICATORS

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After the 10th bullet point the sentence highlighted in yellow must be added

Twinnings

Milestones

- *1 day coaching for each selected service to further improve the service after the analysis of the feedback above.*
- **Min. 5 business meetings to be organised (involving SMEs in the specific sector).**

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The correct figures are in bold and highlighted in yellow ;

B2B Matchings

Milestones:

- *Min. 10 SMEs involved on each side (EaP and EU), therefore min. 20 in all;*
- *Min. 4 SMEs owners under 35 years old;*
- *Min. **5** SMEs owners run by women;*
- *Min. **3** SMEs have their seat in rural areas;*
- *Online preparatory actions:*

(...)

A new bullet point must be added and is highlighted in yellow

- *Survey to be launched at the end of the action to prove the results achieved by the B2B matching.*
- **Min. 6 business meetings to be organised (involving sectorial SMEs)**

The correct figures are in bold and highlighted in yellow

• *Study visits*

• *Milestones:*

- *Min. 8 SMEs and BSOs involved on each side (EaP and EU), therefore min. 16 in all;*
- *Min. 2 SMEs owners under 35 years old;*
- *Min **5** SMEs owners run by women;*

- Min. **3** SMEs having their seat in rural areas are involved;
- Min. 2 BSOs involving women from top-level management of the organisation;

Page 8 Study visits (continued)

A new bullet point must be added and is highlighted in yellow

- *At least 1 participation to a sector-related fair.*
- **Min. 5 business meetings to be organised (involving sectorial SMEs)**

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SECTION 5. MINIMUM EXPECTED RESULTS

The correct figure is in bold and highlighted in yellow .

B2B Matching

Minimum expected results:

a. All compulsory:

- *measured and proven increase of export/import for at least 4 of the 20 SMEs involved, and proven increased production or sells for at least 1 SME, or proven increase of income or share market*
- *min. **3** contracts signed between participating SMEs (joint venture, commercial contract, etc.), and*

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The correct denomination of Work Package 1 is

8.1 Work Package 1- Project Management

PART C Legal - Legal - Technical – Financial information

Annex 9 Check list

Question 9 .the modification is highlighted in yellow

8	Eligible costs are in line with the requirements mentioned in Section 2, points 2.1 4 of the present guidelines
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9	Staff costs represent a maximum of 40% of the provisional budget
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